



EDMONTON SQUASH CLUB

2018 ANNUAL GENERAL
MEETING

07
09
18





EDMONTON SQUASH CLUB

20
18

EXECUTIVE SUMMARY

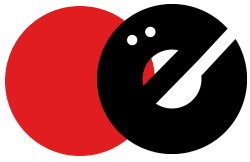
2017-2018 was a great year for the Edmonton Squash Club. We increased our paid membership from 214 to 263. We held two exhibitions with top pros from the women's PSA tour and had great tournaments throughout the year including the Teams event, the Women's Weekend Tournament and the Club Championships. We've continued to improve and expand our junior offering with the help of a newly formed Junior Committee, and made upgrades to the facility with a new sign above the club, a wireless microphone system and a large screen TV with sports channels.

We continue to make substantial financial investments in infrastructure, programming and staffing in order to grow. At the same time we have dramatically reduced our cash burn rate from ~\$4,500/mth to ~\$500/mth, and we project to run a profit next year. We plan to use these profits to reinvest in more programming, grow our daytime usage, and down the road expand the number of courts available for the Edmonton Squash community. We sincerely appreciate everyone who maintains a monthly membership and refers their friends, which allows us to strive for these goals.

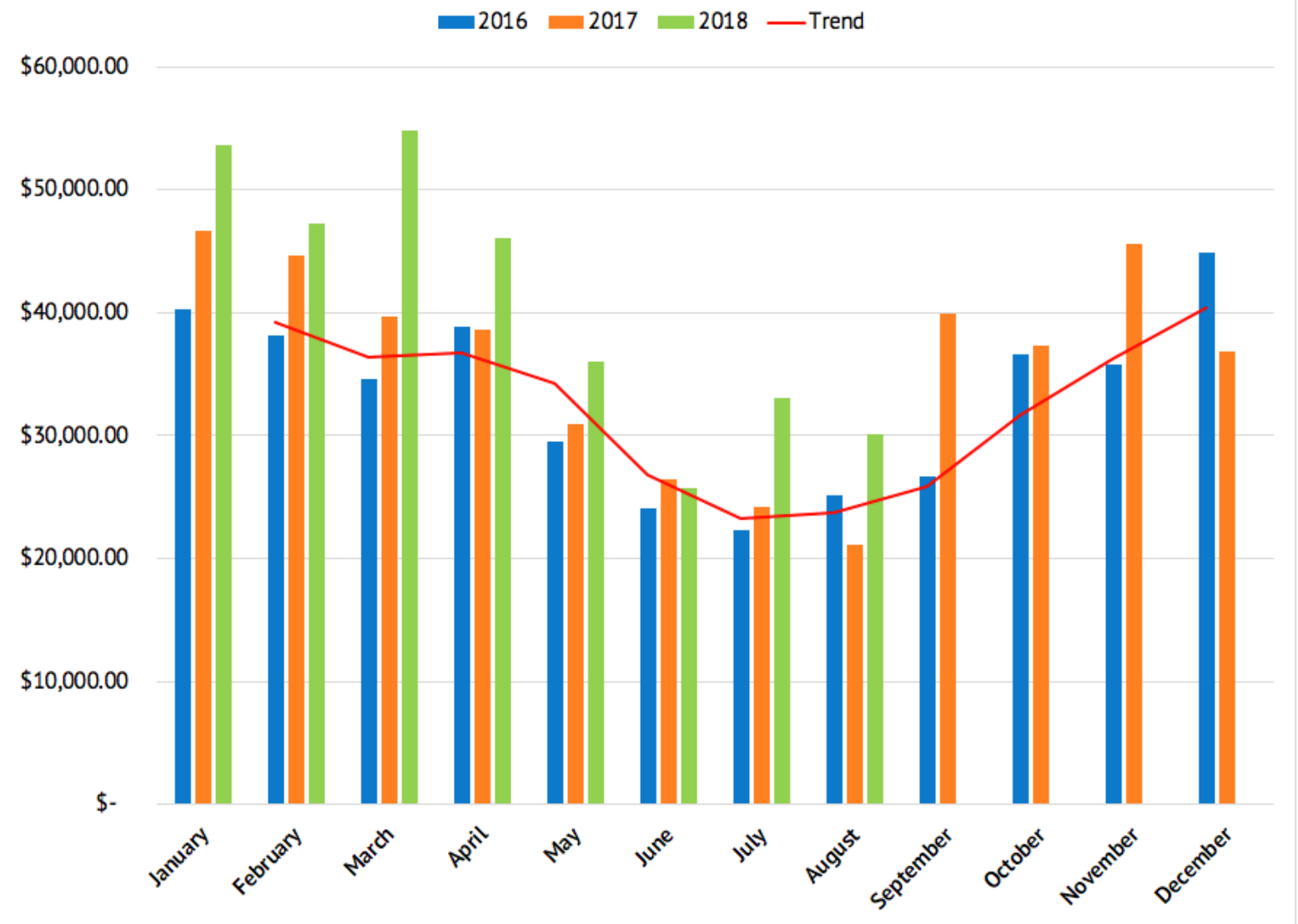
We want to thank you, the members, who make the community at the Edmonton Squash Club such a welcoming and vibrant place to stay fit, socialize and of course play squash.h.

Congratulations to The Fat & Furious ESL Division 2 winners!



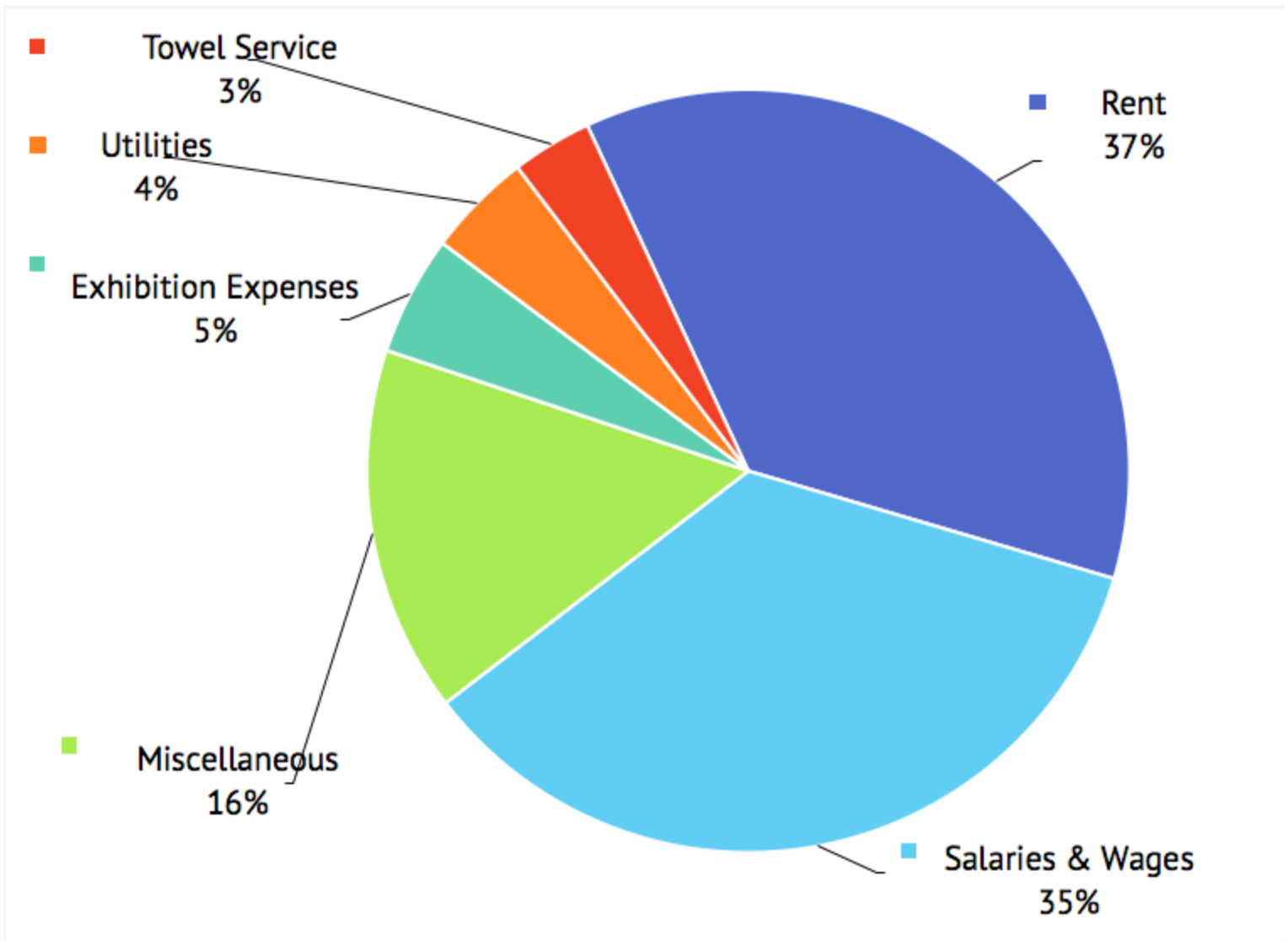


Year to Year Overall Revenue





2018 Spending Breakdown



Miscellaneous includes- Bank Charges, Repairs & Maintenance, Insurance, Office Supplies, Tournament Expenses, Professional Fees & Business Taxes, Licences and Membership.



2018 FUN FACTS

64% of court time is free between 9:00am - 4:00pm

18 The number of Premium Members (\$99/Month) a month needed to pay our monthly utilities

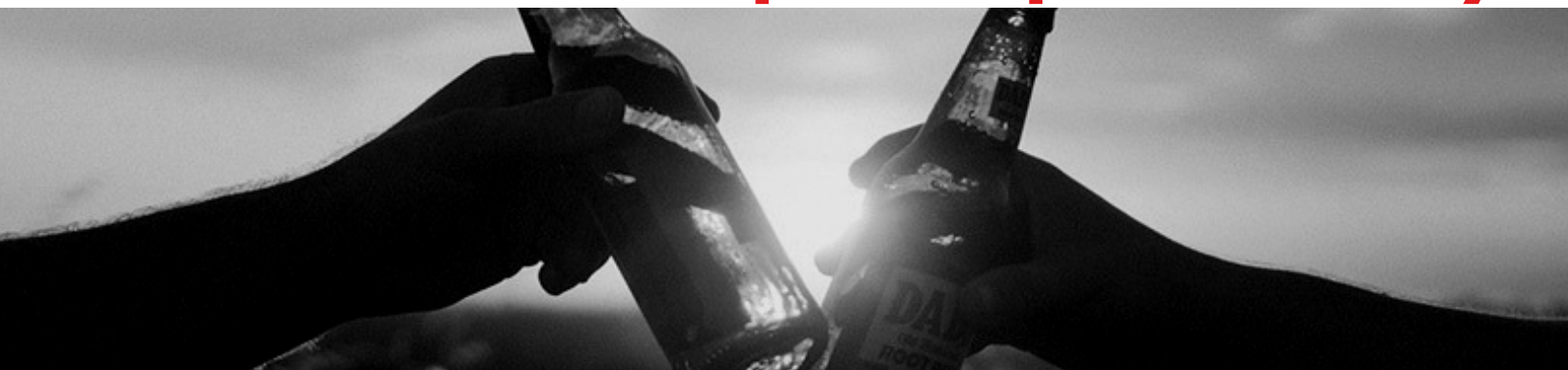
25 The number of Basic Members (\$49/month) a month needed to pay for our monthly towel service

70 Programs offered at the ESC this past year.

3 Years in operation

8% Of our annual revenue comes from food & beverage sales

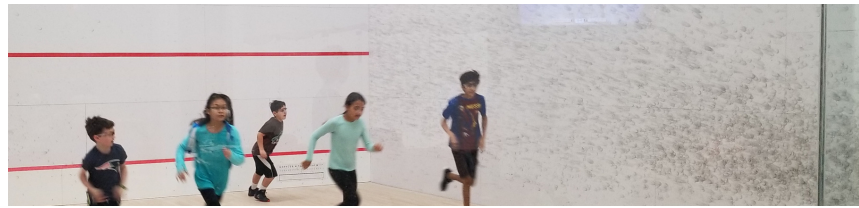
We are a not-for-profit sports facility





THANK YOU VOLUNTEERS!

- JOE** Mann
- AKIYAH** Clements
- JULIE** Multamaki
- CECILIA** Hay
- ENA** Nicholson
- HEATHER** Looy
- BRET** Waldner
- STAFFORD** White
- MIKE** Lavallee
- YVES** Richard
- IAN** Douglas
- MARC** Beaton
- JOHN** Clarkin
- CAROLINE** de Vries
- DONNA** McWinnie
- STEPHEN** Atkins
- JOHN** de Vries
- CURTIS** Gillespie
- GERRY** O'Donnell
- JON** VanderZalm



If we missed your name on this list we are sorry. We're very thankful for your time & commitment to creating an awesome community at the ESC!



OUR BOARD OF DIRECTORS

PAUL	Guttridge
JIM	Dawson
ANTHONY	Looy
TONY	McClelland
MARC	Moreau
AYA	Okamoto
SEAN	Peacock
HEATHER	Sanregret
ROSS	Vickery
RAINBOW	Williams



OUR COACHES

IBRAHIM	Elserafy	JEFF	Williams
SUBHAN	Rana	ABDUL	EINady
JOHN	de Vries	KENSY	Balch
JULIE	Multamaki		

OUR STAFF

ANNE	Seath	SANDRA	Gad
GAVIN	Konrad	ABDUL	EINady
SHAWN	Eckford	MASOUD	Shabestary
LIA	Diffin		

